



Minutes of the Mohave Sportsman Club

Meeting of 11/10/2022

- I. OPEN THE MEETING AT 6PM
- II. PLEDGE OF ALLEGIANCE
- III. CALL TO ORDER : Current President not present, no VP, BOD present voted to assign Mitch Gerlinger meeting chair.

IV. OPEN CALL TO MEMBERS 6:27 / 7:16

- 1) Jim Merritt announced that some ballots were received late so some may not return in time. Jim Proffitt and David Henry worked to get the ballots out and Neil Ringlee paid the postage bill to allow the mailing. Ballots went out 11/03/22. Mitch Gerlinger advised that per the current by-laws there is no way to get around the mailing issues and so only the ballots already received and those turned in tonight will be counted.
- 2) Peggy Tipping inquired about correcting the voting process because of the issues from this years voting. Mitch Gerlinger read the Article in the current by-laws regarding amending the by-laws.
- 3) Barbara Banks of the "Soroptimist International of Kingman" addressed the meeting regarding their 31st annual Gourmet Extravaganza fund raiser. Soroptimist supports women and children in our community. She is requesting the club consider a donation for this events giveaway. She suggested possibly several day-passes for those in attendance to come and visit our club. She is also open to any other items the club may be able to help with. She left a flyer and Dinner/Sponsor form as well as an Auction donation form. **SEE ATTACHED**. Mitch Gerlinger let her know that we will put in on the agenda for the December meeting and will hopefully have an answer that night.
- 4) Jim Merritt made a comment that in his experience the club by-laws get changed approximately every 3 years. He believes that any changes made this coming year will most likely be scrutinized and changed in another 3 years. The BOD agrees and would like to see a simplified very black and white by-laws accompanied by a very detailed "Policies and Procedures".
- 5) Mike Petrisko commended the range office and RSO's who were present on handling a difficult and irate member who didn't like the new POS system.
- 6) **Break (noted in Old Business)**
- 7) David Henry reports that all of the RSO's and clerical personnel comfortable with the new system and that it is working smoothly. The website is running great also. He believes we need more/better advertisement of the recruiting of volunteers and suggested a flyer in the range office. His wife Linda Henry will happy to assist the new volunteer for the newsletter on training of mass mailing and anything else she can assist them with.

- V. CLOSE CALL TO MEMBERS 7:00pm
- VI. OPEN BOARD OF DIRECTORS MEETING: 6:03 pm
- VII. ROLL CALL

<u>Present</u>	<u>Absent</u>	
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	X	Shawn Potteet, President
	X	Charles Tomlin, Vice President
	X	Ron Hooper, Treasurer
X		Jennifer Liljeroos, Secretary
TELE		Matt Glenn, Government Liaison
X		Mitch Gerlinger, Director at Large
X		James Mooney, Director at Large
TELE		Dave Pote, Director at Large
X		Erik Schneider, Director at Large

QUORUM MET:	YES
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VIII. READING & APPROVAL OF PREVIOUS MEETING MINUTES:

Previous minutes of	10/13/22	were read by	Jennifer Liljeroos	
Motion to Accept	Jim Mooney	Seconded	Eric Schneider	Accepted: All
Notes:				

IX. TREASURER'S REPORT: 09/30/22 & 10/31/22

Current Assets:	\$48,542.16	\$49,367.06
Fixed Assets:	\$23,666.92	\$23,161.29
Revenue:	\$12,568.12	\$14,506.25
Expenses:	\$8,961.63	\$13,990.98
Net Income:	\$3,606.19	\$515.27
Notes		

Eric Schneider/Jim Mooney	Read the Treasurer's Reports consecutively			
Motion to Accept by:	Jim Mooney	Seconded by:	Jennifer Liljeos	Accepted All

X. REPORT OF OFFICERS:

RANGE REPORT: 125 new members, 56 renewals, 1545 total shooters, 1190 pistol/rifle/archery, 99 competition, 74 CTC, 182 Military/Law Enforcement

Warren Arrington reports that the POS system produces great reports for the club. He advised that Fred Bungy has requested a budget for the range office and that the biggest expense is salary. With 2 RSO's working at all times on the open hours and 3 on Sundays to man the CTC, the cost to the range is exorbitant. He made some suggestions based on reports from the POS according to number of shooters and times of highest activity. (SEE ATTACHED REPORT)

GOVERNMENT LIAISON REPORT: Matt Glenn stated nothing new to report

Jim Mooney made motion to accept, Jennifer Liljeroos 2nd, All in Favor

XI. OLD BUSINESS BEFORE THE BOARD OF DIRECTORS:

1) No old business addressed / Dave Pote requested a 10-minute break at approximately 7:05

2) Meeting resumed at approximately 7:16 with counting of the votes (noted in New Business)

3)

4)

XII. NEW BUSINESS BEFORE THE BOARD OF DIRECTORS:

1) Jim Proffitt announced that there were 191 ballots on hand to count. Mitch Gerlinger made a motion to the membership present to accept the ballots and appoint the President immediately. 24 members present, all were in favor. Dean Houseberg received 125 votes, Mitch Gerlinger received 74.

2) Dean Houseberg was not able to attend for personal reasons. The BOD present appointed Neil Ringlee as Vice President immediately. Neil took control of the remainder of the meeting. Mr. Ringlee addressed the meeting. Introduced himself and discussed his and Mr. Housebergs affiliation and that they worked together and have known each other for some time. He discussed the need for more volunteers. He also noted that he sued the club earlier this year and would like to bring the club to total transparency. He closed by commending the voting committee, Jim Proffitt, Roxanne Dunn and Bruce Buelke.

3) 2023 Board elect -- President : Dean Houseberg, Vice President: Neil Ringlee, Treasurer: Ron Hooper, Secretary: Jennifer Liljeroos.

4)

XIII. CLOSE BOARD OF DIRECTORS MEETING

Mitch Gerlinger	made a motion to adjourn the meeting			
Motion to Accept by:		Seconded by:	Jim Mooney	Accepted All

Meeting adjourned at:	7:38	pm
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SOROPTIMIST

Best for Women

Soroptimist International of Kingman
PO Box 3393
Kingman, AZ 86402

Greetings!

Soroptimist International of Kingman is pleased to announce our 31st annual Gourmet Extravaganza will be taking place on Saturday, January 21, 2023; this year's theme is "Escape to Paradise." This premier event will be a celebration with decadent food and wine pairings. The one-of-a-kind event has become one of Kingman's most anticipated!

Soroptimist International of Kingman is a volunteer organization for business and professional women working to improve the lives of women and girls in our community and throughout the world since 1951. We are asking for your support in making this year's event a success. There are two ways in which you can help: with a Dinner Sponsorship of \$300; or donation of an item(s) for the evening's auction. Either will ensure that we continue to fund our many service projects and philanthropies. Additionally, you and/or your business will be recognized in our auction program as a donor for this event. Soroptimist International of Kingman is a 501(c)(3) organization; you will be provided with a donation form that will include our Tax Identification Number.

Your donation is integral to the continued support that Soroptimists provide to improving the lives of women and children in our community. Proceeds from this event enable us to award grants and college scholarships to women along with supporting other programs and local charities that we partner with. Please feel free to contact me with any questions.

Thank you for your generous support!

Shay Givans
Gourmet Dinner Auction Chairperson
(928) 279-6761

Dinner Sponsor

Donation Form



SOROPTIMIST

Best for Women

Soroptimist International of Kingman

PO Box 3393

Kingman, AZ 86402

501-C3 - Soroptimist International of Kingman Tax I.D. # 86-6038215

Submitted by: _____

Date Received/By/Value: _____

Improving the lives of women and girls in local communities through programs

Leading to social and economic empowerment.

Dinner Sponsor Amount Received: \$ _____ **Date:** _____

Donation received from Company or Individual:

Name: _____

Company: _____

Mailing Address: _____

Phone: _____

(ATTACH BUSINESS CARD)

Auction Item Donation Form for

Soroptimist International of Kingman

PO Box 3393

Kingman, AZ 86402

501-C3 - Soroptimist International of Kingman Tax I.D. # 86-6038215



SOROPTIMIST

Best for Women

Auction Item Donated: _____

Received From Committee : _____

Or Donation received from Company or Individual:

Name: _____

Company: _____

Mailing Address: _____

Phone: _____

(ATTACH BUSINESS CARD)

FOLLOW UP: _____

Minimum Bid or Value \$ _____

Item Description: _____

Submitted by: _____

Date Received: _____

Soroptimists International of Kingman

Improving the lives of women and girls through programs of social and economic empowerment



**Mohave Sportsman Club
Board Report
October 2022**

**New Members: 125
Renewals: 56**

**Total Shooters last month: 1545
Rifle, Pistol, and Archery Shooters: 1190
Competition Match: 99
CTC Shooters: 74
Law Enforcement/Military: 182**

Salary Budget

Current hours with one clerk and one Range Safety Officer plus one CTC Officer on Sunday
Salaries.....\$107,688 or \$8,974 a month

Current hours with one Range Safety Officer plus one CTC Officer on Sunday
Salaries.....\$56,028 or \$4,669 a month

Winter hours year round with one clerk and one Range Safety Officer plus one CTC Officer on Sunday
Salaries.....\$95,340 or \$7,945 a month

Winter hours year round with one Range Safety Officer plus one CTC Officer on Sunday
Salaries.....\$49,854 or \$4,154 a month

Winter hours year round with one clerk half day and one Range Safety Officer plus one CTC Officer on Sunday
Salaries.....\$75,124 or \$6,260 a month

Winter hours year round with one Range Safety Officer and one clerk on weekends plus one CTC Officer on Sunday
Salaries.....\$51,310 or \$4,275 a month

My recommendations:

All range office workers should be RSOs. Clerks do not carry the same authority with costumers as RSOs. We can keep the clerical staff but they should be RSOs.

Keep winter hours year round.

Reasons

- 1. Budget
- 2. Very few shooters after 4 pm. Total of 34 shooters after 5pm. Is it worth \$1680.00

A drink vending machine.

Reasons

- 1. Less people in office.
- 2. Inventory control
- 3. The purchase of the machine will put all profits in the coffers rather than a vending company.

At least two RSOs at all times

Reasons

- 1. Customer safety. One RSO is able to patrol while one registers shooters
- 2. RSO safety. After the incident where an individual assaulted an RSO and his failure to control his firearm and the long response time of the MCSO, we officers need to depend on ourselves in the event of an emergency.

Trauma kit, Auto defibrillator and both first aid and CPR training.

Reasons

- 1. Customer safety.
- 2. Liability

Cameras on each bay and in the office.

Reasons

- 1. Customer safety. We would have forewarning of safety and rule violations.

2. Liability. With closed circuit, motion activated, loop recording cameras, there would be a recording of any incident.

Other suggestions

Mandatory volunteer membership requirement

Close the range once a month for maintenance

Do away with CTC card deposits.

Raise prices on drinks and shooting supplies.

No longer accept personal checks for POS purchases.

Sales By Category

Report Created By: Warren Errington
 Report From Date: 9/1/2022
 Report to Date: 11/1/2022

Store Name: Mohave Sportsman Club
 Report Sorted By: Total Standard Sales by Category/Department

Department	Category	Items Sold	Total Standard	Completed Layaways	Completed Special Orders	All Refunds	Direct Buys	Trades	Repairs	Internet	Quotes	Disc
Range Rental	Archevy	1	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00
Range Rental	AZ Members	1757	\$95.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00
Range Rental	AZ Visitors	36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00
Range Visitors	AZ Visitors	66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00
Range Rental	AZ Junior Members	39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00
Range Rental	AZ Member's Guest	3	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00
Range Visitors	AZ Member's Guest	14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00
Range Rental	AZSCTP	79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00
Range Rental	AZ Shotgun	132	\$960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00
Range Rental	AZ Shotgun Junior	4	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00
Clothing	Clothing T-Shirts	7	\$140.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00
Range Rental	Competition/Match	232	\$735.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00
Range Rental	Competition/Match Junior	1	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00
Targets	CTC Refillable Cards	1	\$50.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00
Clay Target Center	CTC Refillable Cards	10	\$380.00	\$0.00	\$0.00	(\$21.00)	\$0.00	\$0.00			\$0.00	\$0.00
Clay Target Center	CTC revenue	1	\$104.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00
Targets	CTC Deposits	4	\$40.00	\$0.00	\$0.00	(\$10.00)	\$0.00	\$0.00			\$0.00	\$0.00
Donations	Donations	1	\$50.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00
Merchandise	Ear Protection	151	\$57.78	\$0.00	\$0.00	(\$0.46)	\$0.00	\$0.00			\$0.00	\$0.00
Gift Card	Gift Card	0	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00
Range Rental	Law Enforcement/Military	525	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00
Merchandise	Merchandise	45	\$101.54	\$0.00	\$0.00	(\$7.57)	\$0.00	\$0.00			\$0.00	\$0.00
Misc	Misc	2	\$25.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00
Membership	New Couple Membership	67	\$5,830.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00

Items Sold=quantity of (standard sales+completed layaways+completed special orders)

Figures are Pre-Tax, so for example: Total Standard Sales=Quantity Bought X Unit Price - discounts for each item. The same equation holds true for layaways and special orders

Total Non-categorized sales/trades-refers to receipt items that have no category or dept tied to the inventory item and cannot be categorized, but are still considered sold items/sales

Non-Categorized Sales can also refer to an overall receipt discount which will show as negative and bring the sale totals down
 This report is for inventory SALES. Also, Fees are NOT category-based and are factored as a lump sum in the total fees section
 NOTE!! You can attach a part number to a category and/or department via the inventory manager, and then rerun this report. This report will then try to attach that information to a sale, if it can.
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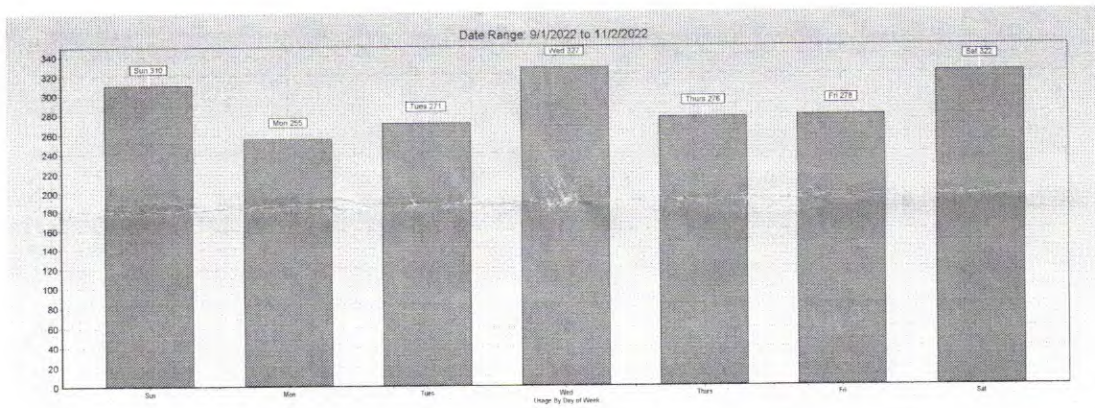
During the time period stated, we had the following users:

- 1 Archery
- 1757 Members
- 102 Visitors (non shooters)
- 39 Jr. Members
- 17 Members Guests (non shooters)
- 79 SCTP Users
- 132 Shotgun users
- 4 Jr. Shotgun users
- 232 Competition Match users
- 1 Jr. Competition Match users
- 525 Law enforcement/military users
- 384 Public Non Member users
- 43 Public Non Member users
- 105 Work Volunteers

We had a gross income through the Range Office of \$26071.35
 We had refunds of\$115.49
 Net Income.....\$25,955.86

Range usage by day:
 Sunday310
 Monday255
 Tuesday271
 Wednesday327
 Thursday276
 Friday278
 Saturday322

Range usage by time of day:
 0700 191
 0800 338
 0900 285
 1000 266
 1100 235
 1200 173
 1300 145
 1400 164
 1500 118
 1600 71
 1700 30
 1800 4
 1900 0



Department	Category	Items Sold	Total Standard	Completed Layaways	Special Orders	All Refunds	Direct Buys	Trades	Repairs	Internet	Quotes	Disc	Completed	
													Standard	Special Orders
Membership	New Individual Memberships	84	\$4,971.48	\$0.00	\$0.00	(\$0.52)	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	\$0.00
Targets	Paper Targets	942	\$455.55	\$0.00	\$0.00	(\$0.94)	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	\$0.00
Range Rental	Public User (Non-Member)	384	\$5,810.00	\$0.00	\$0.00	(\$75.00)	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	\$0.00
Range Rental	Public User Junior (Non-Member)	43	\$200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	\$0.00
Membership	Renew Couple Membership	45	\$3,260.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	\$0.00
Membership	Renew Individual Memberships	42	\$2,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	\$0.00
RV Hookup	RV Hookup	3	\$30.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	\$0.00
Merchandise	Safety Glasses	40	\$120.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	\$0.00
Merchandise	Target Tape	78	\$156.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	\$0.00
Work/Volunteer	Work/Volunteer	105	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	\$0.00
COLUMN TOTALS			4944	\$26071.35	\$0.00	\$0.00	-\$115.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

Total Sales(incl. Tax+Tax Exempt)=Total Standard Sales+Completed Layaways+Completed Special Orders+Repairs+Internet+fees+Total Non-Categorized Amt= \$26071.36

Non-Category and/or Non-Dept Items That Contribute to Sales (Includes Internet and Repairs)

Total Fees:	\$0.01
Non-Categorized Sales	\$0.00
Non-Categorized Refunds	\$0.00
Total Sales, Repairs (Labor)	\$0.00
Total Sales, Repairs (Services)	\$0.00
Other Non-Sale Transactions	
Non-Categorized Trades	\$0.00
Non-Categorized Direct Buys	\$0.00
Non-Categorized Quotes	\$0.00

Website Related

Web Sales Tax:	\$0.00
Web Shipping:	\$0.00
Web Fees:	\$0.00
Web Merch:	\$0.00
Un-Determined Line Items	
UnDetermined Sale(item ltype="")	0.00
Erroneous Refund/Trader/DB (item ltype="")	\$0.00
These should ideally be 0.00.	

Sum Checks:

Total Receipt Lines Used in Above Calculations (Includes Refund Lines):	2919
Total Receipt Lines Used in Fee Calculations:	2
Total Sales, Lay, SO, Ref, Trades Attributed to missing catdept:	0
Total Lines Skipped: COD/Drawer Deposits, Manual Adjustments and VOIDS	103
Total Skipped Non-Categorized Direct Buys	0
Total Skipped Non-Categorized Quotes	0
Total Receipt Lines Used in Repairs for Labor	0
Total Receipt Line Items Used in Calculating Repairs/Service	0

Note About How to Interpret the Discounts

The discount shows how much money was discounted. If the standard sales columns says \$8.00, and the disc column says \$2, this means that there was \$2.00 discount, and the original price was \$10.00.

Items Sold=quantity of (standard sales+completed layaways+completed special orders)

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